

# Home Sellers' Checklist

*Before you list, you must prepare. Follow this guide to get your home into top shape for a sale.*

## EXTERIOR PAINT

Repainting the whole exterior might be unpractical, but always touch up the trim and any peeling spots.

## UPDATE EXTERIOR FIXTURES

This is a fairly inexpensive update, giving the impression that your home has been updated recently and casts brighter light for evening browsing.

## CLOSETS

Remove half of the contents, and color sort what remains for instant organization.

## BEDROOMS

Remove excess furniture and decor that looks heavy, quirky, or never fit quite right.

## KITCHEN

Put away small appliances (even if they are used daily). Counters should be 95% cleared.

## GARAGE

Make sure it's cleaned out to display its intended purpose: parking cars.

## LANDSCAPING

Mow the lawn, trim hedges, and plant annual flowers to brighten things up. Off-season? Sweep dry leaves, and add color with any in-season nature.

## ATTIC AND STORAGE AREAS

Toss items you don't plan on moving, and pack items you won't need. Dress these areas to impress, showing visibly effective storage or unique dual-purpose spaces.

## AWKWARD NOOKS

Whether it's the space under the stairs or a tiny closet that sits empty, make it a goal to give all awkward nooks a purpose (or fake one just for the showing phase).

## INTERIOR WALLS

Remove scuffs on walls using Mr. Clean Magic Erasers for a quick turnaround polishing.

## HOME OFFICE

Hide messy cords, and make sure paperwork is organized or removed.

## BATHROOMS

Create a spa-like atmosphere by rolling your nicest towels into baskets, deep cleaning every corner, and adding candles and lavender.

## WINDOWS/TRIM

Consider hiring professional cleaners or power washing to make sure they shine.

## ENTRYWAY

Make it functional with ample storage. Add a shoe tray and umbrella rack to show that you care for your home by keeping dirt contained.


## ENTERTAINMENT AREAS


Remove excess furniture to create more visual space, and then organize the best pieces into arrangements that showcase the livability of the space.


## FRONT DOOR


Having a front door that is in working order is essential. Make sure to fix all squeaks and rattles. Add new knobs and a fresh coat of paint to really make it pop.


## EVERYWHERE ESSENTIALS A home sellers must-do list for every room in their home.


 **FIX "HIDDEN" REPAIRS.** Outdated or faulty systems, leaking roofs, and termites will all show up eventually. As a general rule, recognize and fix problems before buyers notice them.

 **TOUCH UP PAINT.** While it can't hide major issues, it can instantly brighten a room and is one of the most cost-effective improvements.

 **NEUTRALIZE AND DECLUTTER.** Personal collectibles, unique decor, and signs of kids and pets need to be minimal or nonexistent. Have a third-party help you cut clutter in half.

 **PREPACK:** Not only will it make your move easier, it creates more visual space for buyers to imagine your home as their own.

 **DEEP CLEAN, AND KEEP IT CLEAN.** Every corner, nook, and crevice should be scrubbed, and even places behind closed doors should shine.

 **LIGHT EVERY ROOM.** Natural light is best. Use LED or warm, nonfluorescent bulbs to fill wherever needed. Opt for bulbs that emit yellow-toned and red-toned hues.

### KEY

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